# N2P109: Management

Postgraduate Taught MSc 2020

## Essentials

<table>
<thead>
<tr>
<th>UCAS code</th>
<th>MSc</th>
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<tr>
<td>Degree</td>
<td>MSc</td>
</tr>
<tr>
<td>Mode of study</td>
<td>Full Time</td>
</tr>
<tr>
<td>Duration</td>
<td>1 year (full-time)</td>
</tr>
<tr>
<td>Start Date</td>
<td>28-09-2020</td>
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<tr>
<td>Location</td>
<td>Durham City</td>
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<tr>
<td>More information</td>
<td>Still have questions?</td>
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<tr>
<td>Department(s) Website</td>
<td><a href="http://www.durham.ac.uk/business">www.durham.ac.uk/business</a></td>
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Course Summary

Description

Our MSc Management is ranked 5th in the UK by the Financial Times Masters in Management rankings 2019. It is designed to provide you with the tools, techniques and knowledge to succeed in business.

The programme consists of a set of core and elective modules, culminating in a practice-based business project or a research-based dissertation.

Our focused MSc in Management is designed to prepare you for becoming a successful manager. You will cover at an advanced level, the fundamental subjects needed to manage a business within a complex changing environment.

Core and elective modules

- Business Economics and Accounting
- Organisational Behaviour
- Strategy
- Strategic Marketing Management
- Operations and Supply Chain Management
- Research Methods and Dissertation

You’ll then choose three elective modules. The list of modules may vary from year to year, but has typically included, Change Management, Project Management, New Venture Creation, Innovation and Technology Management, Buyer Behaviour and Marketing Communications, Consulting and Employee Relations.

Business Project or Dissertation

During term 3 you will complete a final project under the supervision of a faculty member, either in the UK or abroad through an international partner institution. Designed to develop your business insight and research skills, and help you to present your analysis and ideas in a rigorous, systematic and professional manner, it takes one of two forms:

- business project (sourced by you or the School), you will apply the knowledge and skills you have acquired in terms 1 and 2 to address a real organisational problem, or
- research project, you will apply advanced techniques to analyse a topic of your choice, relevant to your course.

Adding to your experience

International Experience

Our strong international connections and activities aim at providing you with an inside perspective of global business. During the International Study Tour elective, we take a group of students to a European destination, typically Geneva for a week. This self-funded competitive activity has given our students the opportunity not only to visit a series of prestigious global businesses but also to analyse them using a structured learning approach.
As such this activity provides an excellent opportunity to be exposed to the challenges of global business, make new contacts, to stand out in the competitive jobs market, while having fun. Our expanding global network of University and business partners also gives you the opportunity to undertake part or all of your dissertation or business abroad.

Covid-19: As the health and well-being of our students is our main priority opportunities to travel to international locations may not be able to happen. If further or continued government restrictions necessitate, we will deliver these important global learning experiences virtually.

**Guest Speakers**

As part of your programme, you will be invited to presentations by leading international academics and practitioners within your chosen area of interest. Past speakers have included representatives of major global multinationals and leading scholars combining critical and progressive thinking with practical insights.

**Dragons’ Den and Blueprint**

You can become your own boss on our programme. The School’s heritage as a centre of expertise in entrepreneurship is reflected in two competitions seeking ideas for new businesses. Students on the Masters programme compete to win the School’s Dragon’s Den-style competition to pitch for investment, as well as the University’s Blueprint competition.
Admissions Process

Subject requirements, level and grade

Application Deadlines:

Please note: The application process will open in September for entry the following academic year. Our application deadline dates for this programme are:

- Applications from individuals resident in Mainland China must be received by 31 December 2019.

There is a high demand for places on these programmes. To maximise your chances of being offered one of these places, we recommend that you submit your application to the University as early as possible.

We aim to have a diverse student body and recognise that we can only offer places to a finite number of applicants. To help achieve our aim, we look to ensure we offer places to applicants from all nationalities and close applications when we receive the allocated numbers.

The University is under no obligation to make any offer of a place on the programme to any applicant, nor is the University obligated to fill all spaces available on the programme.

Masters in Management programmes are intended for graduates in any subject or discipline; no previous study in business or management is necessary. For example, in the past we have had graduates from a diverse range of degrees such as Music, Anthropology, Medicine and Geography. Business and Management undergraduate students may find some content overlaps with their first degree.

This programme is intended for graduates in any subject or discipline; no previous study in management is necessary. Please note, however, management undergraduate students or students who have completed a professional management qualification may find some content on this programme overlaps with their prior learning.

What do I need first?

The equivalent of a UK first or upper second class honours degree. Check the full list of equivalent qualifications (www.dur.ac.uk/international/country.information/).

If you are an international student who does not meet the requirements for direct entry to this degree, you may be eligible to take a pre-Masters pathway programme at the Durham University International Study Centre (www.durhamisc.com/?ch=uniweb&cc=signposting&cid=uniweb&utm_source=signposting&utm_medium=signposting&utm_campaign=uniweb).

NB Chinese Applicants: Applications will be accepted from students who have graduated from a prestigious university in China. Entry requirements may vary depending upon the reputation of the university you have graduated from and the academic programme you have applied for. As a guide, applicants are expected to have achieved an overall average of 85%.

How do I apply?
You will need to complete an online application form.

Please note you can only apply for **one** Masters Management programme.

>>Fill out the online application form (studyatdurham.microsoftcrmportals.com/)

To support your online application form, you will need to provide the following documents.

- Official transcript of marks
- Copy of degree certificate (if available)
- Copy of English test results (if available).

You can either upload your supporting documents with your online application or email or fax them to the Postgraduate Admissions Office using the contact details below.

**Note**

Only files of type .doc, .docx, .gif, .jpg, .pdf, .png, .rtf are permitted to be uploaded. The maximum file size is 5MB.

**Application fee**

Once we receive your online application form, you’ll get an automatic email within 48 hours asking you to pay the £60 application fee* which is required to progress your application.

You’ll need to follow the link in the email to the webpage where you can confirm your details and make the payment using a debit or credit card. This is a secure website operated by Secpay, which will send you an automatic receipt of payment.

Once we receive confirmation that your application fee has been paid, we’ll be able to progress your application. **If you do not pay the application fee your application will be automatically withdrawn.**

*Please note you will only be able to make a payment for one programme in each suite i.e. one MSc Finance programme, one MSc Management programme, one MSc Marketing programme, one Islamic Finance programme.

**College membership**

All students of Durham University will become a member of one of our Colleges. Here is more information about what college membership means to our students (www.dur.ac.uk/experience/). Once you have accepted your postgraduate offer, the Accommodation and Allocations Office will contact you with further information regarding how to express college preferences. You can also apply for college accommodation if you wish to.

**Admissions process**

Here are the steps in the admissions process:

1. We will let you know when we’ve received your application.
2. Once we’ve received all of your supporting documents, we will email you to let you know our decision.
3. If the decision is to make you an offer of a place on the programme we will let you know by email. Please note we do not issue hard copy offer letters as these are not required to obtain a student visa.
4. You should confirm acceptance of your offer as soon as possible. In order to secure your place, you are required to pay a deposit **within six weeks** of the date of your original offer (check your offer documents for details of payment methods).

5. International students requiring a student visa will receive a CAS (Certificate of Acceptance of Studies) via email once all offer conditions are met, acceptance and deposit have been received and you are within five months of the start date of your programme.

**Please Note:** You must let us know your own personal email address when applying. Please do not use a university-linked email which may stop working once you complete your bachelor degree.

**English Language requirements**

Please check requirements for your subject and level of study ([www.durham.ac.uk/learningandteaching.handbook/1/3/3/](http://www.durham.ac.uk/learningandteaching.handbook/1/3/3/)).

**How to apply**

[www.durham.ac.uk/postgraduate/apply](http://www.durham.ac.uk/postgraduate/apply)
## Fees and Funding

### Full Time Fees

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<tr>
<td>EU Student</td>
<td>£13,800.00 per year</td>
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<tr>
<td>Home Student</td>
<td>£13,800.00 per year</td>
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<tr>
<td>Island Student</td>
<td>£13,800.00 per year</td>
</tr>
<tr>
<td>International non-EU Student</td>
<td>£23,500.00 per year</td>
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The tuition fees shown are for one complete academic year of full time study, are set according to the academic year of entry, and remain the same throughout the duration of the programme for that cohort (unless otherwise stated).

Please also check costs for colleges and accommodation ([www.durham.ac.uk/postgraduate/accommodation/costs/](http://www.durham.ac.uk/postgraduate/accommodation/costs/)).

### Scholarships and funding

[www.durham.ac.uk/postgraduate/finance](http://www.durham.ac.uk/postgraduate/finance)
Career Opportunities

Business School

For information on career options and employability, including the results of the Destination of Leavers survey, student and employer testimonials and details of work experience and study abroad opportunities, please click here (www.durham.ac.uk/dbs/postgraduate/employability).
Open days and visits

Pre-application open day
www.durham.ac.uk/postgraduate/visit

Overseas Visit Schedule
www.durham.ac.uk/international/office/meetus

Postgraduate Visits
PGVI or
www.durham.ac.uk/postgraduate/visit/
Department Information

Business School

Overview

Durham University Business School is one of a small elite group of academic institutions worldwide who are accredited by all three major quality assurance bodies - AACSB, AMBA and EQUIS. This achievement is a testament to the quality of all our programmes, and gives you the extra assurance that they, and the School, have been rigorously tested and proven to be of high quality.

Connecting with business

Over the years we've built strong links with many leading global organisations. Companies such as KPMG, Deloitte and RBS give our students access to 'live' issues and practical challenges. At the same time, business partners gain a fresh perspective from us and benefit from our research and insights.

Bringing great minds together across the globe

We are a truly international business school with over 100 nationalities in our student and faculty bodies. Diverse perspectives and experiences feed into our learning, providing a unique insight into cultural nuances around the world. What's more, through our partnerships with other international universities, we're able to tap into a huge pool of global knowledge.

Thinking further

Creativity and critical thinking are two of the most valuable - and often overlooked - business skills. That's why we focus our teaching on developing agile, independent minds. Equipped with these vital skills, our graduates can tackle whatever business brings, however unpredictable. Employers tell us this is what sets Durham graduates apart.

Looking to the future

We may be inspired by our past, but we are firmly focused on the future. We're currently investing in new world-class facilities to match our reputation including the expansion of the Mill Hill Lane site and the development of improved teaching, office and events spaces.

Website

www.durham.ac.uk/business